

PROJECT DETAIL SHEET (PD002)

Replacement Taser Cartridges

Department:	Police
Category:	Vehicles/Equipment
Request Type (New/Prior Year):	New
Priority:	Maintain Service
FY2024-FY2028 Project Cost:	\$17,000
Estimated Useful Life:	25 years



Description and Justification:

The Police Department currently supplies each officer with taser and replacement cartridges. These tasers and cartridges are expired and beyond warranty. The plan is request Free Cash to replace the current 13 with 4 Tasers. This cost covers officer cartrages, holsters docking stations and software for the 4 new units. Officers will share tasers instead of having them assigned due to the drastic cost increase since the Tasers were first purchased. The price of training cartrages will be maintained in the Police operation budget.

Estimated Costs by Fiscal Year	
FY2024	\$17,000
FY2025	\$0
FY2026	\$0
FY2027	\$0
FY2028	\$0
Total Five-Year Cost	\$17,000

Anticipated Funding Source(s)	
	General Fund (Debt)
X	General Fund (Pay As You Go)
	State/Federal Grant
	CPA Grant
	Trust Fund/Local Grant
	Other*

*Specify other funding source(s) in project description.

Operating Budget Impact:	\$4,000
---------------------------------	----------------



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-439310-44964.080JE

Issued: 02/06/2023

Quote Expiration: 03/30/2023

Estimated Contract Start Date: 05/01/2023

Account Number: 181833

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-285 Ipswich Rd 285 Ipswich Rd Boxford, MA 01921-1644 USA	Boxford Police Dept. - MA 285 Ipswich Rd Boxford, MA 01921-1644 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jake Edelen Phone: Email: jedelen@axon.com Fax:	Nathaniel Peabody Phone: (978) 887-8135 Email: npeabody@town.boxford.ma.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$16,847.00
ESTIMATED TOTAL W/ TAX	\$16,847.00

Discount Summary

Average Savings Per Year	\$615.84
TOTAL SAVINGS	\$3,079.20

Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$3,110.41	\$0.00	\$3,110.41
Apr 2024	\$3,234.84	\$0.00	\$3,234.84
Apr 2025	\$3,364.22	\$0.00	\$3,364.22
Apr 2026	\$3,498.78	\$0.00	\$3,498.78
Apr 2027	\$3,638.75	\$0.00	\$3,638.75
Total	\$16,847.00	\$0.00	\$16,847.00

Quote Unbundled Price:	\$19,926.20
Quote List Price:	\$16,847.00
Quote Subtotal:	\$16,847.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Basic	2021 Taser 7 Basic Bundle	4	60	\$58.83	\$46.00	\$46.00	\$11,040.00	\$0.00	\$11,040.00
A la Carte Hardware									
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54			\$40.25	\$40.25	\$2,173.50	\$0.00	\$2,173.50
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54			\$40.25	\$40.25	\$2,173.50	\$0.00	\$2,173.50
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16			\$91.25	\$91.25	\$1,460.00	\$0.00	\$1,460.00
Total							\$16,847.00	\$0.00	\$16,847.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Taser 7 Basic Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	4	04/01/2023
2021 Taser 7 Basic Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	4	04/01/2023
2021 Taser 7 Basic Bundle	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	4	04/01/2023
2021 Taser 7 Basic Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	04/01/2023
2021 Taser 7 Basic Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	04/01/2023
2021 Taser 7 Basic Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	04/01/2023
2021 Taser 7 Basic Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	04/01/2023
2021 Taser 7 Basic Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	04/01/2023
A la Carte	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	04/01/2023
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	04/01/2023
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	04/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	4	05/01/2023	04/30/2028
2021 Taser 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	05/01/2023	04/30/2028

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	04/01/2024	04/30/2028
2021 Taser 7 Basic Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	4	04/01/2024	04/30/2028
2021 Taser 7 Basic Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	04/01/2024	04/30/2028

Payment Details

Apr 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	\$269.56	\$0.00	\$269.56
Year 1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	\$401.29	\$0.00	\$401.29
Year 1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	\$401.29	\$0.00	\$401.29
Year 1	T7Basic	2021 Taser 7 Basic Bundle	4	\$2,038.27	\$0.00	\$2,038.27
Total				\$3,110.41	\$0.00	\$3,110.41

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	\$280.34	\$0.00	\$280.34
Year 2	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	\$417.34	\$0.00	\$417.34
Year 2	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	\$417.34	\$0.00	\$417.34
Year 2	T7Basic	2021 Taser 7 Basic Bundle	4	\$2,119.82	\$0.00	\$2,119.82
Total				\$3,234.84	\$0.00	\$3,234.84

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	\$291.55	\$0.00	\$291.55
Year 3	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	\$434.03	\$0.00	\$434.03
Year 3	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	\$434.03	\$0.00	\$434.03
Year 3	T7Basic	2021 Taser 7 Basic Bundle	4	\$2,204.61	\$0.00	\$2,204.61
Total				\$3,364.22	\$0.00	\$3,364.22

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	\$303.21	\$0.00	\$303.21
Year 4	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	\$451.39	\$0.00	\$451.39
Year 4	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	\$451.39	\$0.00	\$451.39
Year 4	T7Basic	2021 Taser 7 Basic Bundle	4	\$2,292.79	\$0.00	\$2,292.79
Total				\$3,498.78	\$0.00	\$3,498.78

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	16	\$315.34	\$0.00	\$315.34
Year 5	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	54	\$469.45	\$0.00	\$469.45
Year 5	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	54	\$469.45	\$0.00	\$469.45
Year 5	T7Basic	2021 Taser 7 Basic Bundle	4	\$2,384.51	\$0.00	\$2,384.51
Total				\$3,638.75	\$0.00	\$3,638.75

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/6/2023

